Economic Research, Mexico

Industrial production – Positive trend continues, with construction in the spotlight

- Industrial production (August): 5.2% y/y nsa; Banorte: 4.9%; consensus: 4.5% (range: 3.1% to 5.4%); previous: 4.8%
- Sequentially, the industry rose 0.3% m/m, a positive result considering the gains of the last five months. Inside, growth comes from construction (2.4%) and mining (1.6%) with a positive base effect. Manufacturing decreases 0.7%
- We believe that the domestic demand performance continues to support the industry. On the contrary, manufacturing is limited due to the low dynamism of external activity and the pressures input prices
- We anticipate a more challenging outlook for industry, with shocks coming mainly from abroad. Furthermore, we believe that construction still has room for expansion, so we do not rule out that will be the main driver of the sector in the coming months

Industry continues its expansion in annual terms. Production increased 5.2% y/y (see <u>Chart 1</u>), higher than consensus and to our estimate (4.9%). Inside, growth was generalized. Construction added its fourth month with double-digit rates at 30.8%, followed by mining at 1.4% and with marginal drop in manufacturing (-0.6%) (<u>Chart 2</u>). With seasonally adjusted figures, the result was slightly lower, at 5.0% y/y. For details, see <u>Table 1</u>.

Sequentially, industry continues to moderate. The sector grew 0.3% m/m (Chart 3), which implies an expansion of 3.3% so far this year and six consecutive months of positive rates. In detail, industry continues to moderate. This can be partially explained by a more challenging base effect, but we recognize some headwinds that persist or are materializing, among the most relevant are: (1) Higher pressures on energy and other commodities prices; (2) uncertainty about global activity, with fears of further economic weakness in China; and (3) high interest rates for longer-than-expected. On the contrary, we do not rule out that other factors may limit the negative impact of the above. Inside, we continue to see government investment as a relevant support, while abroad, caution regarding US manufacturing prevails.

Manufacturing fell 0.7%, an expected setback given the two previous months gains. Despite the decrease, the context seems to be more mixed. The IMEF's manufacturing PMI continue to show positive signals, growing 1.0pt to stand at 52.2pts, highlighting the increase in 'new orders' and 'deliveries'. Meanwhile, non-oil exports decreased 0.9%, with autos being the main curb. As such, 12 of the 21 sectors fell, highlighting textiles excluding clothing (-5.4%) and transportation (-4.3%). Regarding the big drivers the performance was mixed, with the food industry falling 0.2% and machinery and equipment rising 0.6% (for details see <u>Table 2</u>).

Construction grew 2.4%, accelerating its pace in the margin, despite a more challenging base and with an average growth of 2.5% m/m so far in 2023. The behavior inside remains without bigger changes vs July, with the category of civil engineering as the main driver, increasing 11.8%. Specialized works follows (-3.2%), while edification had a setback of -1.7%, enough to eliminate the progress of the last month.

Mining rose 1.6%, partially recovering from the previous month's disruption (-2.6%). In this regard, oil sector grew 1.3%, in line with CNH figures that indicate an increase in both gas and crude oil extraction. While related services show a rebound (7.6%) after the previous fall (-14.8%), remembering that volatility continues to be a constant in this item.

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More relevant, the non-oil sector fell 0.1%, explained by lower prices and low demand from China.

The risks for industry continue to increase, although we do not rule out resilience in some categories. Today's results contribute to the positive, although limited, industry trend in the short-term. Focused on this, we recognize that uncertainty on the US economy performance and other external factors may affect the expansion of the sector towards the end of the year. Despite the above, we also find elements that can guarantee the industry dynamism, especially on the domestic front, where internal demand continues to be positive.

In this context, in the following months we anticipate that the industry growth will continue, although marginally. As such, we believe that construction will be the main driver, in a scenario where investment, both public and private, has continued to grow. We will be looking to the evolution of manufacturing, this being the weakest item for now. On timely data, sentiment indicators are mixed with a positive bias. In the US, there are signs of resilience in September with increases at the *S&P Global* Manufacturing PMI (49.8pts from 47.9pts) and in the *Empire Manufacturing*, but with a downward adjustment in Mexico according to the *IMEF*'s manufacturing PMI (51.5pts from 52.2pts). Some of the factors that may impact manufacturing are: (1) The evolution of new geopolitical tensions and their repercussions on oil prices and on monetary policy decisions of advanced economies towards the end of the year; (2) inflation trajectory, highly linked to the first point; and (3) lower demand from China. Finally, regarding mining, we do not rule out that the volatility in oil prices and base metals (e.g. copper, steel) will impact without the net effect being clear yet.

In the medium- and long-term, industry will continue to be driven by the nearshoring effect, with new investments that tend to focus on the north and center of the country. On the matter, the federal government continues to expand its pro-investment policies, with the additional objective that new capital finds other country regions attractive. In this sense, in June a decree that encourages investment in development poles of the Istmo of Tehuantepec was announced -measures such as the 100% income tax exemption with the condition of fulfilling a certain number of created jobs. Likewise, yesterday, a new set of policies were issued, which aims to offer tax incentives to companies that established in any part of Mexico, produce and export goods from the 10 key sectors for nearshoring -which include: semiconductors, gasoline and internal combustion engines, electrical and electronic equipment, agrochemicals, pharmaceutical industry, among others- and that their export income from said goods represents at least 50% of their total revenues. The stimulus includes an accelerated deduction of investment in fixed assets (between 56% and 89% depending on the item). In a press release, the National Confederation of Industrial Chambers (Concamin, for its Spanish acronym) addressed that "...with this legal instrument, companies will be better positioned to increase their productivity and international competitiveness."

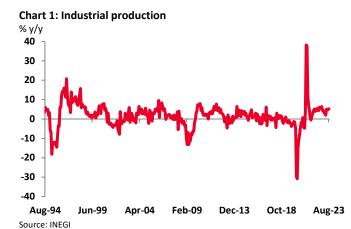


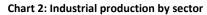
Table 1: Industrial production

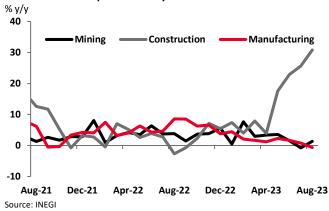
% y/y nsa, % y/y sa

			nsa		sa	
	Aug-23	Aug-22	Jan-Aug'23	Jan-Aug'22	Aug-23	Aug-22
Industrial Production	5.2	6.0	4.1	4.7	5.0	4.9
Mining	1.4	3.8	2.4	4.2	1.5	4.2
Oil and gas	3.2	5.3	3.9	4.5	3.2	5.4
Non-oil mining	-2.9	3.4	-1.3	2.5	-2.8	3.6
Services related to mining	1.8	-5.9	4.8	9.3	2.5	-4.3
Utilities	8.9	8.2	3.9	6.2	8.9	8.1
Construction	30.8	-2.7	14.9	2.6	30.1	-3.2
Edification	3.7	-5.4	2.5	1.4	4.6	-5.1
Civil engineering	195.1	5.9	104.8	2.6	188.7	3.8
Specialized works for construction	15.2	5.8	1.9	8.9	14.1	6.0
Manufacturing	-0.6	8.6	1.7	5.3	-0.7	7.1
Food industry	0.0	2.3	-1.1	2.3	-0.1	0.9
Beverages and tobacco	-8.0	6.3	-5.7	6.0	-8.2	4.1
Textiles - Raw materials	-11.2	-0.4	-14.5	7.9	-11.5	-2.3
Textiles - Finished products ex clothing	-4.1	-4.3	-0.9	-1.9	-3.8	-5.7
Textiles - Clothing	-7.6	6.1	-10.5	5.9	-7.9	4.0
Leather and substitutes	-4.3	12.8	0.7	10.7	-4.9	10.0
Woodworking	-6.3	-10.6	-10.6	-3.3	-6.0	-11.6
Paper	-7.3	3.7	-3.9	4.4	-7.5	1.8
Printing and related products	1.1	2.1	-0.5	5.4	1.7	1.2
Oil- and carbon-related products	-0.3	17.9	1.7	18.2	0.0	18.4
Chemicals	-3.6	2.8	-1.6	6.0	-3.1	1.7
Plastics and rubber	-5.0	1.7	-3.4	3.0	-4.9	0.1
Non-metallic mineral goods production	-3.6	0.9	-1.8	1.0	-3.8	0.8
Basic metal industries	6.8	0.6	0.6	4.1	6.9	0.8
Metal-based goods production	8.5	0.3	3.3	-2.2	9.1	-2.5
Machinery and equipment	1.1	9.3	4.0	9.1	1.0	6.9
Computer, communications, electronic, and other hardware	-1.9	11.3	2.6	6.6	-2.0	8.4
Electric hardware	1.2	1.6	-0.4	3.4	1.3	1.6
Transportation equipment	1.0	24.9	10.1	8.1	0.0	21.6
Furniture, mattresses, and blinds	-10.1	-2.6	-8.5	2.8	-9.7	-3.7
Other manufacturing industries	1.3	-0.6	1.7	0.9	1.6	-1.4

Source: INEGI







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Table 2: Industrial production

% m/m sa; % 3m/3m sa

	% m/m			% 3m/3m		
	Aug-23	Jul-23	Jun-23	Jun-Aug'23	May-Jul'23	
Industrial Production	0.3	0.5	0.8	2.0	2.0	
Mining	1.6	-2.6	-0.4	-1.2	-1.1	
Oil and gas	1.3	-1.2	-0.3	-0.4	0.1	
Non-oil mining	-0.1	-0.3	-1.2	-1.6	-1.6	
Services related to mining	7.6	-14.8	-0.1	-6.8	-8.3	
Utilities	2.6	4.5	-2.2	2.6	1.3	
Construction	2.4	2.2	3.5	10.7	11.8	
Edification	-1.7	0.7	-0.6	1.1	3.6	
Civil engineering	11.8	6.1	15.1	44.9	49.7	
Specialized works for construction	3.2	3.4	3.5	9.8	6.8	
Manufacturing	-0.7	0.2	0.5	0.2	0.1	
Food industry	-0.2	0.8	2.0	1.5	0.0	
Beverages and tobacco	-0.8	-0.3	1.3	-0.2	-2.7	
Textiles - Raw materials	1.5	-1.4	-0.1	-1.4	-1.6	
Textiles - Finished products ex clothing	-5.4	-2.1	0.1	-3.1	-0.7	
Textiles - Clothing	3.2	-1.0	0.9	1.8	1.0	
Leather and substitutes	-1.5	-1.6	5.4	0.1	-1.8	
Woodworking	-3.3	1.2	6.8	-1.5	-6.1	
Paper	0.1	-0.4	-2.4	-3.9	-3.9	
Printing and related products	0.2	-0.4	-1.1	2.6	4.1	
Oil- and carbon-related products	-0.2	-0.6	6.9	1.8	0.6	
Chemicals	1.2	2.4	-2.9	-5.7	-7.5	
Plastics and rubber	-0.2	-1.4	0.0	-1.3	-0.9	
Non-metallic mineral goods production	-0.8	-0.7	0.2	-0.9	-0.8	
Basic metal industries	3.0	0.3	-0.2	-0.4	-3.1	
Metal-based goods production	2.7	-0.9	1.1	3.7	3.7	
Machinery and equipment	0.6	-0.6	1.7	-0.1	-1.5	
Computer, communications, electronic, and other hardware	-1.8	-0.5	2.1	1.3	1.7	
Electric hardware	0.4	1.7	-0.9	0.5	-0.4	
Transportation equipment	-4.3	2.3	-1.9	0.8	4.1	
Furniture, mattresses, and blinds	-2.4	-0.2	-4.5	-2.3	1.9	
Other manufacturing industries	-2.4	2.8	-0.3	1.3	1.0	

Source: INEGI

Source: INEGI



Chart 4: Industrial production



Source: INEGI



Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Daniel Sebastián Sosa Aguilar, Jazmin Daniela Cuautencos Mora and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

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